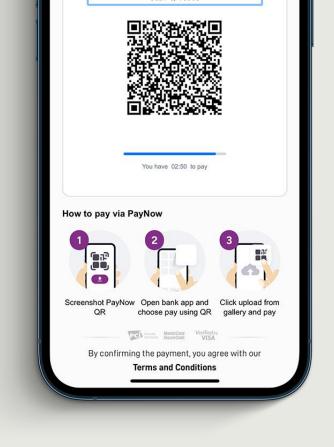


# From Aviation IT Specialist to Travel Tech Partner: Powering Seamless, Passenger-Centric Journeys

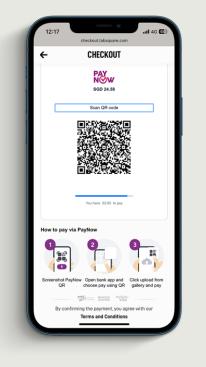
# Stefan Tuchen

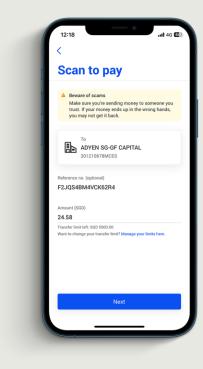
# **1.TRAVELLER EXPECTATIONS**

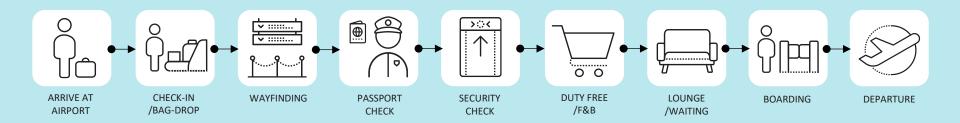
# WHO LIKES EEL?













# **2.SEAMLESSNESS**

# WHAT IS A SEAM?



# IS SEAMLESSNESS AN ILLUSION?



# IS SEAMLESSNESS EVEN NECESSARY?

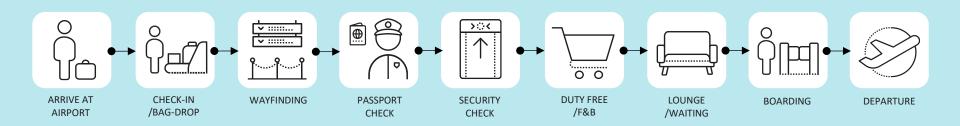


# SEAMS EXIST BETWEEN...

- 1. SERVICES/JOURNEY STEPS
- 2. COMPANIES/SYSTEMS (DATA SILOS)
- 3. TRANSPORTATION MODES
- 4. PHYSICAL AND DIGITAL EXPERIENCE
- 5. PASSENGERS AND BELONGINGS

# **3.BRIDGING THE SEAMS**

## SEAM 1: Between services/journey steps



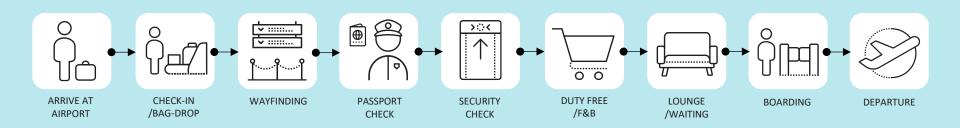








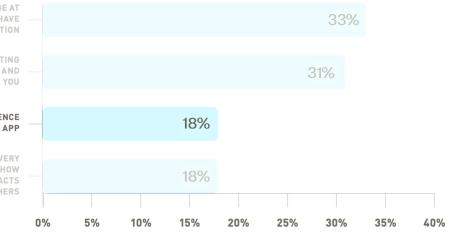
# SEAM 2: Between companies/systems



# MATCHING THE BUILDING BLOCKS

# HUBS OF COLLABORATION?



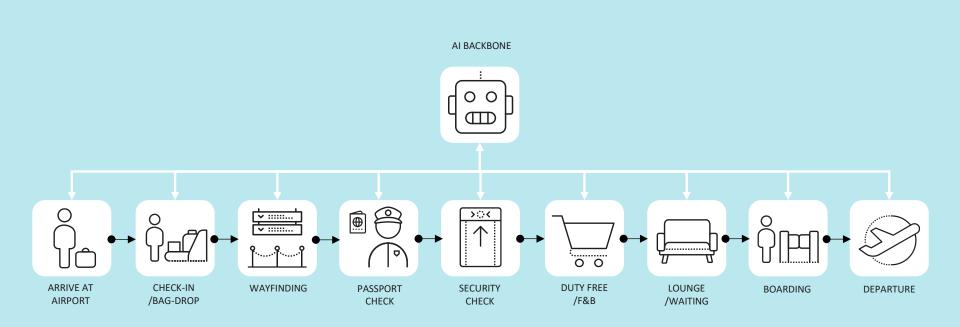


BEING ABLE TO DROP YOUR BAGGAGE AT YOUR JOURNEY START POINT AND HAVE IT ARRIVE AT YOUR END DESTINATION

TRAVEL OPERATORS CO-ORDINATING WHEN DISRUPTIONS OCCUR AND MANAGING CHANGES FOR YOU

#### HAVING YOUR ENTIRE TRAVEL EXPERIENCE DETAILED WITHIN A SINGLE APP

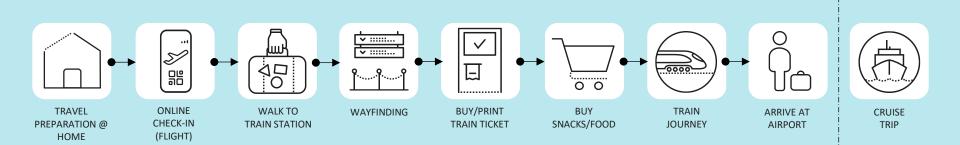
LIVE TRAVEL COMMUNICATIONS AT EVERY STEP OF THE JOURNEY, INCLUDING HOW EACH MODE OF TRANSPORT INTERACTS WITH THE OTHERS

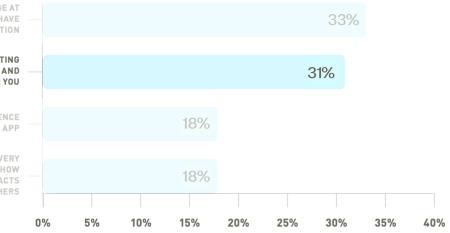


# SEAM 3: Transportation modes



# SEAM 3: Transportation modes





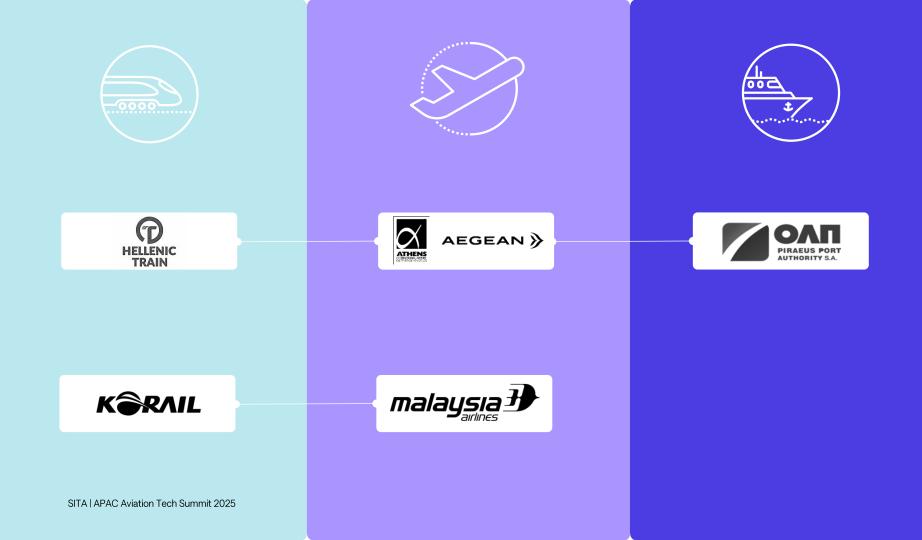
BEING ABLE TO DROP YOUR BAGGAGE AT YOUR JOURNEY START POINT AND HAVE IT ARRIVE AT YOUR END DESTINATION

TRAVEL OPERATORS CO-ORDINATING WHEN DISRUPTIONS OCCUR AND MANAGING CHANGES FOR YOU

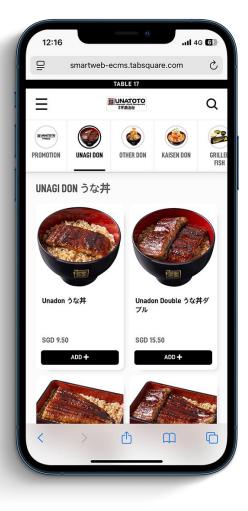
HAVING YOUR ENTIRE TRAVEL EXPERIENCE DETAILED WITHIN A SINGLE APP

LIVE TRAVEL COMMUNICATIONS AT EVERY STEP OF THE JOURNEY, INCLUDING HOW EACH MODE OF TRANSPORT INTERACTS WITH THE OTHERS





## SEAM 4: Between the physical and digital experience



# SITA GETS PHYSICAL



# **NEW EXPERIENCES**

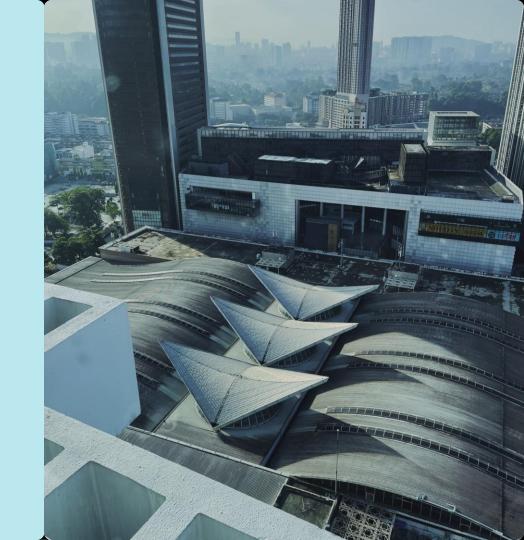


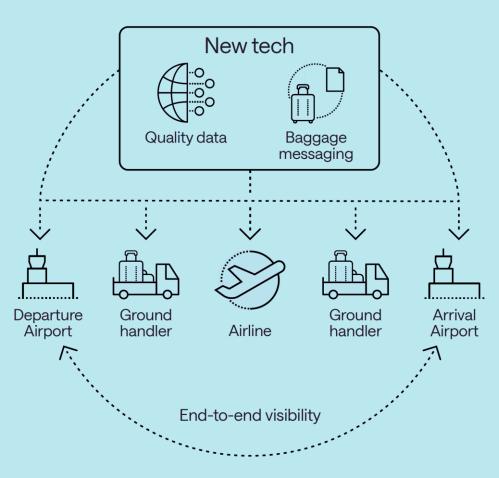
## SEAM 5: Between passengers and belongings



# KL SENTRAL CHECK-IN



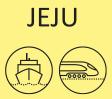




# **4.THE DREAM**

-

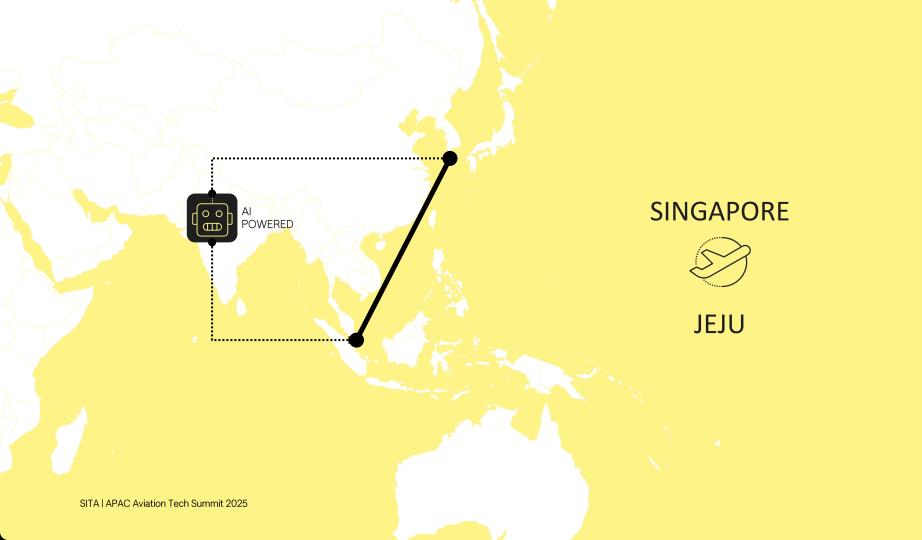


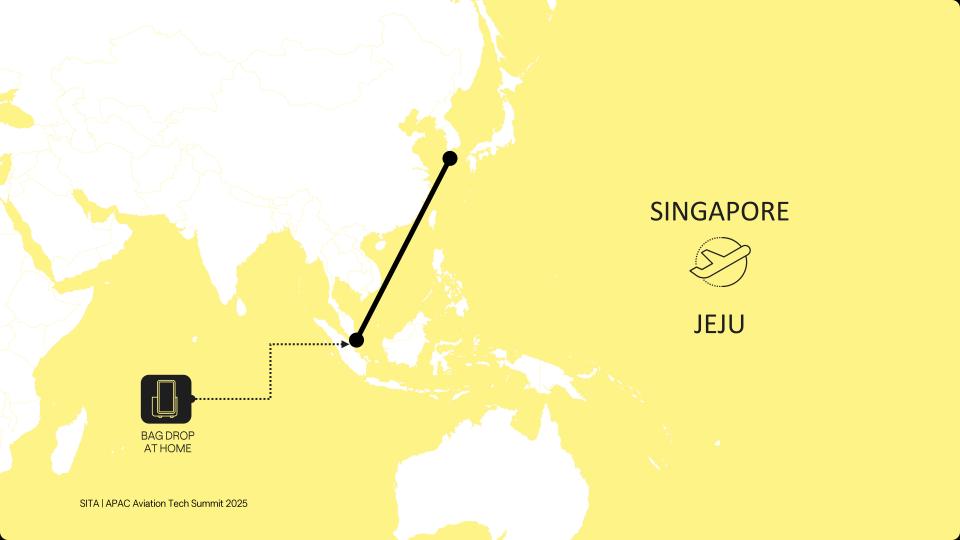


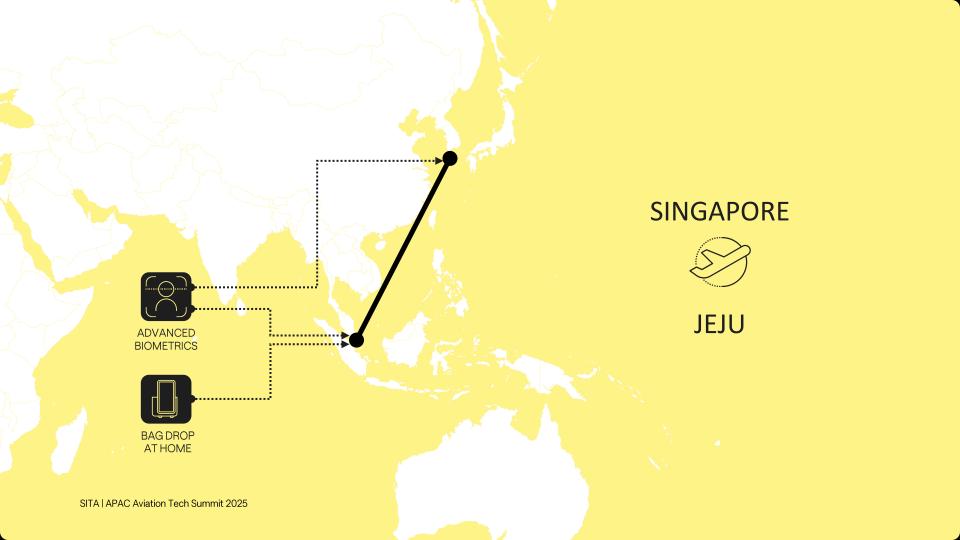
**BUSAN** 

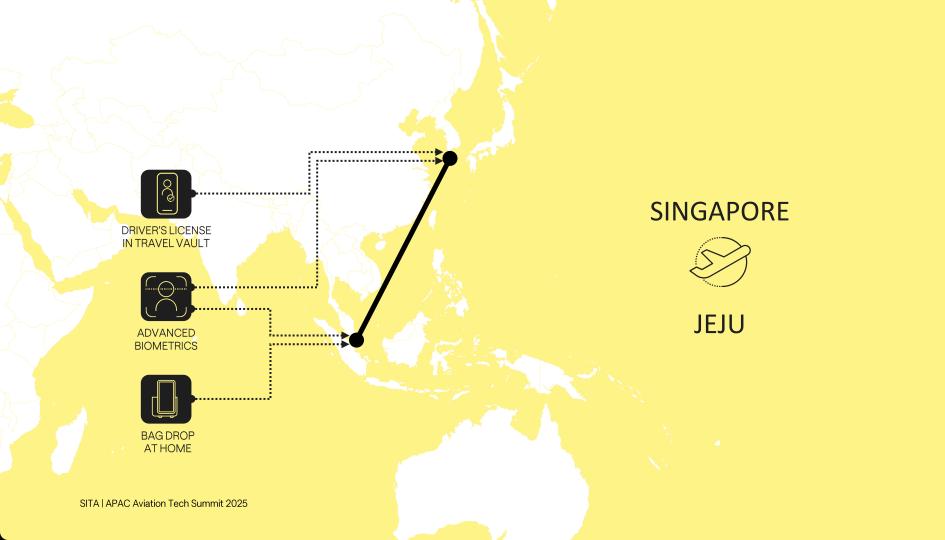


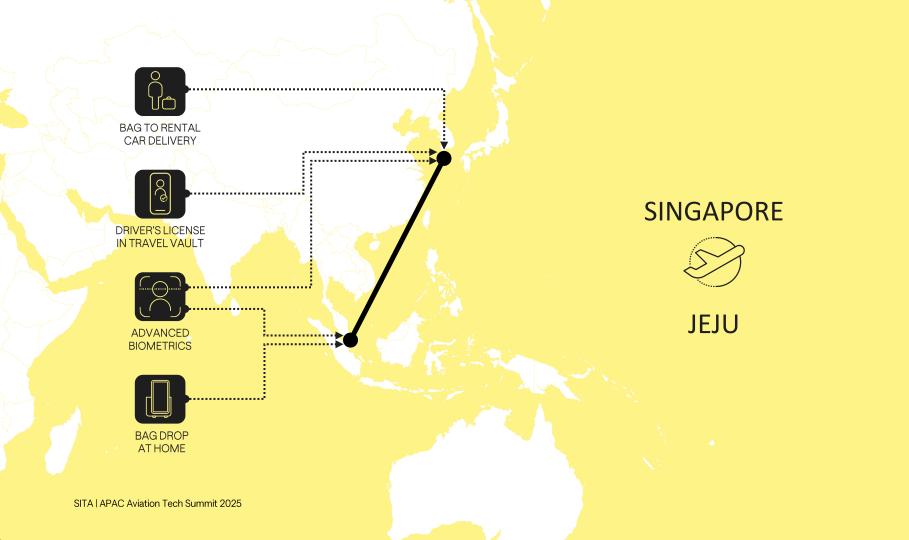


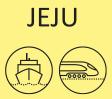


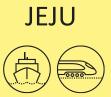
















BAG DROP AT RENTAL FACILITY



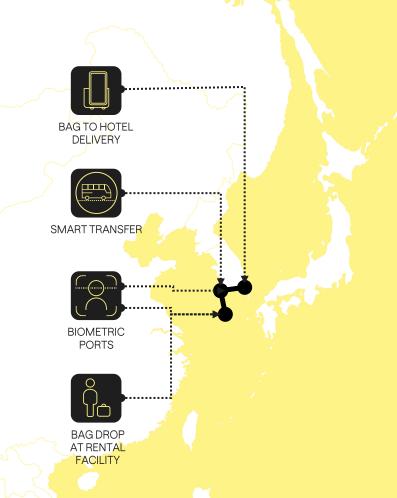
## JEJU

### **BUSAN**



## JEJU

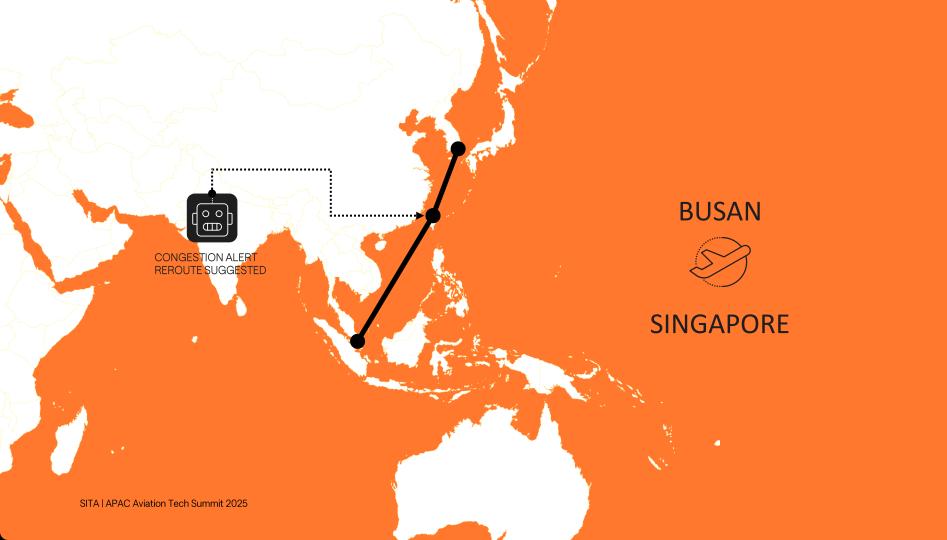
### **BUSAN**

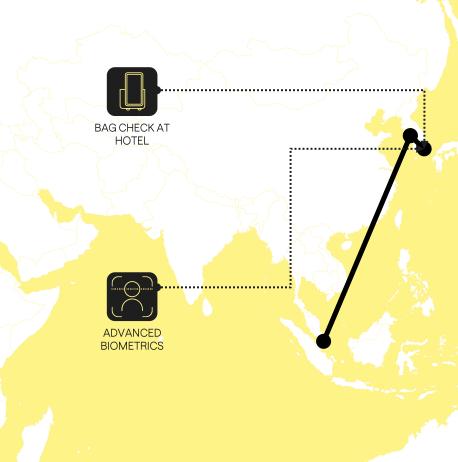


# JEJU

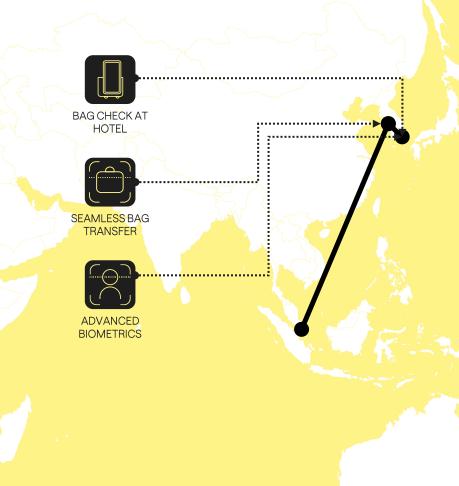
### **BUSAN**



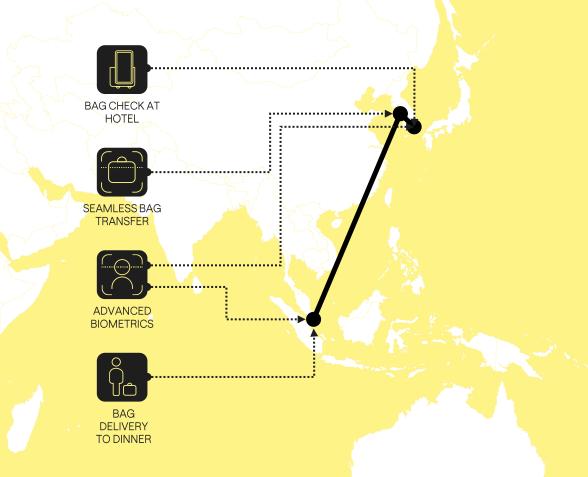




#### SINGAPORE



#### SINGAPORE



#### SINGAPORE



### WHERE TO NEXT?

SITA | APAC Aviation Tech Summit 2025

THE OWNER WHEN THE

#### DATA-DRIVEN

USE-CASE-SPECIFIC

ECOSYSTEM-FOCUSED

**CO-INNOVATION** 

Get in touch with me!



SITA | APAC Aviation Tech Summit 2025

#### stefan.tuchen@sita.aero

